



Account Code: _____

CREDIT ACCOUNT APPLICATION AND TERMS OF TRADING AGREEMENT

COMPANY NAME/
LEGAL ENTITY..... ABN:.....

TRADING NAME.....

DELIVERY ADDRESS.....

POSTAL ADDRESS.....

TELEPHONE ().....FAX ().....MOBILE.....

ACCOUNTS EMAIL.....NAME.....

DIRECTOR/PROPRIETOR	ADDRESS	PHONE
1.....		
2.....		
3.....		

TRADE REFERENCES/CREDIT CHECK COMPANY NAME / CONTACT	TELEPHONE	EMAIL
1..... ().....		
2..... ().....		
3..... ().....		

TRADING/CREDIT TERMS AND CONDITIONS

**ALL SHIPMENTS ARE SUBJECT TO X L I STANDARD TRADING TERMS AND CONDITONS (attached).
DISBURSEMENTS COD.**

Any expenses, costs or disbursements incurred by the Supplier in recovering any outstanding monies including debt collection agency fees and solicitor's costs shall be paid by the Applicant and in case of payments to the Supplier's solicitors on an indemnity basis.

I acknowledge that they have read its terms and conditions of trade attached to the application form and that all the services provided by XLI GLOBAL AIR AND OCEAN are subject to its terms and conditions of trade

SIGNATURE.....

FULL NAME.....POSITION.....DATE...../...../.....

XLI OFFICE USE

APPROVED BY DATE

CREDIT TERMS

CREDIT LIMIT

CLIENT ADVISEDInitial.....Date..... (Phone/Fax/Email)

STANDARD TERMS AND CONDITIONS OF CONTRACT

These terms and conditions must be read having regard to the provisions of the *Australian Consumer Law* (set out in Schedule 2 of the *Competition and Consumer Act 2010*) to the extent that those provisions are applicable to consumers as defined under Section 3 of that Schedule 2. These terms and conditions do not have the effect of excluding, restricting or modifying rights under the Australian Consumer Law which cannot be excluded, restricted or modified by agreement. In these Standard Terms and Conditions of Contract, the customer is the party entering into the contract of services with the Company, being the shipper, consignor, receiver, consignee, the owner of the goods, or their authorised agent.

1.
 - (a) All and any business undertaken by **Ianfletch Pty Ltd & Oneq Pty Ltd and Viota Holdings Pty Ltd & Wulin Holdings t/a XLI GLOBAL AIR AND OCEAN** ("the Company") hereby shown as XLI is transacted subject to these conditions each of which shall be deemed to be incorporated in and to be a condition of any agreement between the Company and its customers. The Company only deals with goods subject to these conditions. The Company is not a common carrier and shall accept no liability as such;
 - (b) The Company in its sole and absolute discretion may refuse to deal with any goods without assigning any reason therefore.
2. Any instructions given to the Company may in the absolute discretion of the Company be complied with by the Company as agent for the customer as disclosed principal or by the Company as principal contractor by its own servants performing part or all of the relevant services or by the Company employing or instructing or entrusting the goods to others on such other conditions as they may stipulate to perform part or all of the services. Where the Company acts as agent for the customer as disclosed principal, the customer shall be bound by such other conditions and shall release the Company from liability and indemnify the Company against any claims arising out of their acceptance. Where the Company acts as principal contractor, the customer authorises the Company to subcontract on any terms the whole or any part of the services. Such authorisation extends to any subcontractor and sub-subcontractor.
3. Customers entering into transactions of any kind with the Company expressly warrant that they are either the owners or the authorised agents of the owners of any and all goods or property the subject matter of the transaction. By entering into the transaction they accept these conditions for themselves and for all other parties on whose behalf they are acting and they warrant that they have authority so to do.
4. Subject to express instructions in writing given by the customer and by the Company, the Company reserves to itself complete freedom of choice of means route and procedure to be followed in the handling and transportation of goods. If in the Company's opinion it is necessary or desirable in the customer's interests to depart from any express instructions, the Company shall be at liberty to do so.
5. Except where the Company is instructed in writing to pack the goods the customer warrants that all goods have been properly and sufficiently packed and/or prepared.
6. The Company is entitled to retain and be paid all brokerages, commissions, allowances and other remunerations retained by or paid to Ship Forwarding Agents (or Freight Forwarders) and Insurance Brokers.

7. Quotations are given on the basis of immediate acceptance and subject to the right of withdrawal before acceptance.
8. The customer, and the senders, owners and consignees of any goods and their agents, if any, shall be bound by and to warrant the accuracy of all descriptions, values, dimensions, weights and other particulars furnished to the Company for customs, consular, road transport and other purposes and shall jointly and severally indemnify the Company against all losses, damages, expenses and fines arising from any inaccuracy or omission accuracy in such descriptions, values, dimensions, weights and other particulars, save to the extent that such inaccuracy or omission is due to the recklessness, fraud, criminal conduct or wilful misconduct of the Company, its servants, agents or subcontractors. The customer and the senders, owners and consignees and their agents, if any, shall be jointly and severally liable for any duty, tax, impost, excise, levy, penalty, deposit or outlay of whatsoever nature levied by any Government or the authorities at any port or place in connection with the goods and for any payments, fines, expenses, loss or damage incurred or sustained by the Company in connection therewith and shall indemnify the Company, its servants and agents from all claims by third parties howsoever arising in connection with the goods.
9. When goods are accepted or dealt with upon instructions to collect freight, duties, charges or other expenses from the consignee or any other person the customer shall remain responsible for the same if they are not paid by such consignee or other person.
10. The customer shall be responsible for the timely return of any container to the person who owns or has a right to possession of the container in a clean and undamaged condition. The customer agrees to indemnify the Company against any claim, liability or expense, including detention or demurrage charges, which arise as a result of:
 - (a) a failure to return the container, or
 - (b) a delay in the return of the container beyond the customary period allowed for container returns, or
 - (c) any damage to the container, unless caused by the negligence of the Company, its servants, agents and/or subcontractors, or
 - (d) the container being returned in a dirty or contaminated condition, regardless of who failed or delayed in the return of the container or where or by whom the container was damaged, made dirty or contaminated.
11. The customer shall indemnify the Company against any claim, liability or expense which arises as a result of delay in loading or unloading of the customer's goods, or any waiting time, detention or demurrage for any truck or any other conveyance whatsoever.
12.
 - (a) The Company's charges to the customer including freight shall be deemed fully earned on receipt of the goods by the Company and shall be paid and non-returnable in any event and whether goods are lost or not lost or a voyage or flight is broken up or abandoned. If there shall be a forced interruption or abandonment of a voyage or flight at the port or airport of shipment or elsewhere, any forwarding of the goods or any part thereof shall be at the risk and expense of the customer and of the sender, owner and consignee.
 - (b) All unpaid charges shall be paid in full and without any offset, counterclaim or deduction, in the currency invoiced by the Company.
 - (c) The Company's charges including freight have been calculated on the basis of particulars furnished by, or on behalf of the customer. The Company may at any time open any container or any other package or unit in order to re-weigh, re-

measure or re-value the contents and if the particulars furnished by or on behalf of the customer are incorrect, the customer shall pay the difference between the correct freight and the freight charged to the Company.

13. The customer is responsible for insuring the goods.
14. The Company shall not be liable for any loss, damage, cost, expense, penalty or fine suffered whatsoever by the customer or any other person, howsoever caused or arising, whether:
 - (a) for loss of or damage to goods unless such loss or damage occurs whilst the goods are in the actual custody of the Company and under its actual control and unless such loss or damage is due to the wilful neglect of the Company or its own servants, agents or subcontractors;
 - (b) for any delay in delivery, forwarding or transit or failure to deliver goods, any deterioration, contamination, evaporation or any consequential loss or loss of market however caused;
 - (c) for failure to follow instructions given to it by or on behalf of the unless such failure is due wilful neglect of the Company or its own servants, agents or subcontractor;
 - (d) in any way connected with marks, numbers, brands, contents, quality, value, weight, dimensions or description of any goods;
 - (e) for loss or damage resulting from fire, water, explosion or theft whether caused by negligence of the Company's servants or otherwise.
 - (f) The exclusions of liability in clause 14 shall not apply for any loss, damage, cost, expense, penalty or fine if caused by the gross negligence, fraud, criminal conduct or wilful misconduct of the Company, its servants, agents or subcontractors.
15. The Company and the customer are not liable to the other party for any loss suffered by the other party in connection with the goods or the services that is a consequential or indirect loss, including losses that are purely financial or economic losses, loss of opportunity, losses in connection with contracts, agreements or understandings the other party has with third parties, loss of market, or any other losses whatsoever that do not arise directly from physical damage to or loss of the goods and are consequential in nature.
16. The exclusion of liability in clauses 14 and 15 extends to include not only loss of or damage to the goods themselves, but loss, damage or injury to any person, property or thing damaged arising from the Company providing the services under this contract and to any indirect or consequential loss arising from such loss, damage or injury or from failure to deliver, delay in delivery or misdelivery of goods or documentation.
17. The Company shall not be liable under any circumstances for any claim, cost, expense, loss or damage, penalty or fine resulting from or attributable to any quotation, statement, representation or information whether oral or in writing howsoever, wheresoever or to whomsoever made or given by or on behalf of the Company or by any servant, employee or agent of the Company as to the classification of, the liability for or the amount, scale or rate of customs and/or excise duty or other impost, tax or rate applicable to any goods or property whatsoever, unless such failure is due wilful negligent of the Company or its own servants, agents or subcontractor.
18. Unless a Convention or law limiting the Company's liability to a greater amount compulsorily applies, liability of the Company arising out of any one incident whether or not there has been any declaration of value of the goods, for breach of warranty implied into these terms and conditions by the Australian Consumer Law or howsoever arising, is limited to any of the lesser of following:

- (a) the supplying of the services again; or
- (b) the payment of the cost of having the services supplied again; or
- (c) A\$2.00 per kilogram of the gross weight for loss of or damage to any such goods, packages or units or A\$20.00 per package or unit lost or damaged.

For the purposes of this clause the word "package" shall include the contents within that "package" for the purpose of calculating any limitation of liability, even if separate particulars have been provided or incorporated in any document of the Company.

- 19. The Company shall be discharged of all liability unless suit is brought in the proper forum and written notice thereof received by the Company within six months after delivery of the goods or the date when the goods should have been delivered. In the event that the said time period shall be found contrary to any Convention or law compulsorily applicable the period prescribed by such Convention or law shall then apply but in that circumstance only.
- 20.
 - (a) In the case of carriage by sea, the value will not be declared or inserted in the Bill of Lading for the purpose of extending the Ship owners' liability under the *Carriage of Goods by Sea Act 1991* except upon express instructions given in writing by the customer.
 - (b) In the case of carriage by air, no optional declaration of value to increase the Air Carrier's liability under the Civil Aviation (Carrier's Liability) Act 1959 will be made except upon express instructions given in writing by the customer;
 - (c) In all other cases where there is a choice of tariff rates according to the extent of the liability assumed by carriers, warehousemen or others no declaration of value (where optional) will be made for the purposes of extending liability and goods will be forwarded or dealt on the basis of minimum charges unless express instructions in writing to the contrary are given by the customer.
- 21. Instructions to collect payment on delivery (COD) in cash or otherwise are accepted by the Company upon the condition that the customer remains liable for the charges in the event of non-payment by the party nominated by the customer to pay the charges.
- 22. Perishable goods, which are not taken up immediately upon arrival or which are insufficiently addressed or marked or otherwise not identifiable may be sold or otherwise disposed of without any notice to the customer and payment or tender of the net proceeds of any sale after deduction of charges shall be equivalent to delivery. All charges and expenses arising in connection with the sale or disposal of the goods shall be paid by the customer.
- 23. Non-perishable goods which cannot be delivered either because they are insufficiently or incorrectly addressed or because they are not collected or accepted by the consignee may be sold or returned at the Company's option at any time after the expiration of 21 days from a notice in writing sent to the address which the customer gave to the Company on delivery of the goods. All charges and expenses arising in connection with the sale or return of the goods shall be paid by the customer. A communication from any agent or correspondent of the Company to the effect that the goods cannot be delivered for any reason shall be conclusive evidence of that fact.
- 24. Except under special arrangements previously made in writing the Company will not accept or deal with any noxious, dangerous, hazardous or inflammable or explosive goods or any goods likely to cause damage. Any person delivering such goods to the Company or causing the Company to handle or deal with any such goods shall be

liable for all loss or damage caused thereby and shall indemnify the Company against all penalties, claims, damages, costs and expenses arising in connection therewith and the goods may be destroyed or otherwise dealt with at the sole discretion of the Company or any other person in whose custody they may be at the relevant time. If such goods are accepted under arrangements previously made in writing they may nevertheless be so destroyed or otherwise dealt with if they become dangerous to other goods or property. The expression "goods likely to cause damage" includes goods likely to harbour or encourage vermin or other pests.

25. Except under special arrangements previously made in writing the Company will not accept bullion, coins, precious stones, jewellery, valuables, antiques, pictures, livestock or plants and the Company will accept no liability whatsoever for any such goods.
26. Pending forwarding and delivery goods may be warehoused or otherwise held at any place or places at the sole discretion of the Company at the customer's or owner's risk and expense.
27. All goods and documents relating to goods shall be subject to a particular and general lien for monies due either in respect of such goods or any particular or general balance of other monies due from the customer, the sender, owner or consignee to the Company. If any monies due to the Company are not paid within one calendar month after notice has been given to the person from whom the monies are due that such goods are detained, they may be sold by auction or otherwise at the sole discretion of the Company and at the expense of such person and the proceeds applied in or towards satisfaction of such particular and general lien. The customer agrees and acknowledges the Company is entitled in its discretion to register its particular and general lien as a security interest on the register established under the *Personal Property Securities Act 2009* (Cth) and the Company has provided consideration for that security interest, by delivery of its promises under this agreement.
28.
 - (a) Every servant, Subcontractor, sub-subcontractor or agent of the Company shall have the benefit of all provisions herein as if such provisions were expressly for their benefit. In entering into this contract, the Company, does so not only on its behalf, but as agent and trustee for such servants, Subcontractors, sub-subcontractor and agents and each of them shall to this extent be or be deemed to be parties to the contract.
 - (b) The customer undertakes that no claim will be made whether by the customer or any other person who is or may subsequently be interested in the services and/or the goods against any servant, sub-contractor or agent of the Company which imposes or attempts to impose upon any of them any liability whatsoever and howsoever caused; and that if any such claim should nevertheless be made, the customer undertakes to indemnify the Company and the subcontractor against any liability of the Company or subcontractor, expenses, fines, charges or losses including legal costs sustained or incurred as a result of the breach of the undertaking.
29. In addition to and without prejudice to the foregoing the customer undertakes that it shall in any event indemnify the Company against all loss, damage, liability, claim, cost, expense, penalty or fine suffered or incurred by the Company arising directly or indirectly from or in connection with the customer's instructions or their implementation or the goods including containers.

30. The use of a customer's own form shall in no way derogate from these conditions the whole of which shall, notwithstanding anything contained in any such form, constitute terms of the agreement so entered into. Any provision in any such form which is contrary to any provision of these conditions shall to the extent of such inconsistency be inapplicable.
31. The goods shall be prima facie delivered in the number, weight and condition as described unless notice of loss or of damage to the goods indicating the general nature of such loss or damage shall have been given in writing to the Company or to its representative at the place of delivery before or at the time of removal of the goods by a representative of the person entitled to delivery thereof or if the loss or damage be not apparent within three consecutive days thereafter.
32. No agent or employee of the Company has the Company's authority to alter or vary these conditions.
33. All the rights, immunities and exemptions from liability in these terms and conditions shall continue to have their full force and affect in all circumstances and not withstanding any breach of this contract or of any of these terms and conditions by the Company or any other person entitled to the benefit of such provisions.
34. These conditions, the contract, and any claim or dispute arising out of or in connection with the services of the Company shall be subject to the law of Western Australia and the Courts of the State of Western Australia, shall have non-exclusive jurisdiction to hear and determine any dispute arising from or in connection with these conditions, the contract, and/or the provision of the services.
35. The Company reserves the right to charge a monthly finance fee equivalent to 2% per month on all overdue amounts.
36. In the event of debt collection being appointed, said charges will be to account holder.